

2017 NAM Festival Totals				2016 NAM Festival Totals		
	GROSS INCOME	EXPENSES	NET INCOME	GROSS INCOME	EXPENSES	NET INCOME
Totals						
ENTERTAINMENT	0	\$3050	-\$3050	\$0	\$6113	\$565
FOOD	\$9191	\$4188	\$5003	\$14,992	\$5,391	\$9,601
GAMES	\$12675	\$7026	\$5649	\$14,014	\$7,474	\$6,540
Electric	\$0	\$1625	\$1625	\$0	\$2,550	-\$2550
50/50 RAFFLES	\$3530	\$1765	\$1,765	\$3,417	\$1,546	\$1,871
\$3000 RAFFLE	\$27275	\$5989	\$21286	\$21,420	\$5,335	\$16,085
RIDES	\$4,750	\$0	\$4,750	\$4,750	\$0	\$4,750
SPONSORSHIP/VENDOR	\$18400	\$1012	\$17388	\$18,655	\$960	\$17,695
DESSERT	\$4671	\$1476	\$3195	\$0	\$6,113	-\$6,113
SECURITY	\$0	\$3028	-\$3,028	\$0	\$3,948	-\$3,948
STRUCTORAL EXPENSES	\$0	\$5378	-\$5378	\$0	\$3547	-\$3547
BEER & WINE	\$2517	\$1,951	\$566	\$2,277	\$1,951	\$326
DRINKS	\$2714	\$990	\$1724	\$3,166	\$990	\$2,176
*TOTALS	\$86,848	\$40737	\$46,111	\$85,227	48263	\$36,964
<p>*The line items on this page do not represent all line items. These are the significant Revenue and Expenditure lines. Totals do represent the actual numbers for the festival. The difference in the net profit from last year represent the change in expenditures. Time, our business manager, helped negotiate prices down with vendors and our Core Festival Team did a fantastic job in recommending necessary changes. Lastly, the most important improvement was with the Raffle. Even though we had less families participate this year, the change in the amount of tickets provided to each family proved to be a significant improvement from last year.</p>						