

| 2016 NAM Festival Totals |              |          |            | 2015 NAM Festival Totals |            |             |
|--------------------------|--------------|----------|------------|--------------------------|------------|-------------|
|                          | GROSS INCOME | EXPENSES | NET INCOME | GROSS INCOME             | EXPENSES   | NET INCOME  |
| Totals                   |              |          |            |                          |            |             |
| DONATIONS                | \$805        | 0        | \$565      | \$220.76                 | \$0        | \$220.76    |
| FOOD                     | \$14,992     | \$5,391  | \$9,601    | \$13,561.03              | \$5,811    | \$7,749.77  |
| GAMES                    | \$14,014     | \$7,474  | \$6,540    | \$13,285.39              | \$7,903.00 | \$5,382.39  |
| KIDS AREA                | \$1,550      | \$1,900  | -\$350     | \$4,856.00               | \$4,975.00 | -\$119.00   |
| 50/50 RAFFLES            | \$3,417      | \$1,546  | \$1,871    | \$4,018.00               | \$1,977.00 | \$2,041.00  |
| \$3000 RAFFLE            | \$21,420     | \$5,335  | \$16,085   | \$25,135.00              | \$5,711.92 | \$19,423.08 |
| RIDES                    | \$4,750      | \$0      | \$4,750    | \$2,958                  | \$600      | \$2,358.00  |
| SPONSORSHIP/VENDOR       | \$18,655     | \$960    | \$17,695   | \$18,872                 | \$390      | \$18,482.25 |
| ENTERTAINMENT            | \$0          | \$6,113  | -\$6,113   | \$0                      | \$9,683    | -\$9,683.44 |
| SECURITY                 | \$0          | \$3,948  | -\$3,948   | 0                        | \$2,870    | -\$2,870.00 |
| STRUCTURAL EXPENSES      | \$0          | \$8,875  | -\$8,875   | 0                        | \$9,358.30 | -\$9,358.30 |
| MISC.                    | \$181        | \$3,780  | -\$3,599   | \$263                    | \$3,517.00 | -\$3,254.00 |
| BEER & WINE              | \$2,277      | \$1,951  | \$326      | \$2,292                  | \$2,160.26 | \$131.74    |
| DRINKS                   | \$3,166      | \$990    | \$2,176    | \$1,999                  | \$1,371.03 | \$627.97    |
| TOTALS                   | \$85,227     | \$48,263 | \$36,964   | \$87,460.18              | \$56,328   | \$31,132.22 |

Please note that our Net Income this year is related to the significant decrease in expenses this year compared to last year. If you compare last year's net income to this year's net income, you should know that we actually made less if you factor in the change in expenses. Nonetheless, our net income this year is greater than last year.